

# risktype compass™

## Personal Report



PCL | 8 Mount Ephraim | Tunbridge Wells  
Kent | TN4 8AS

[www.psychological-consultancy.com](http://www.psychological-consultancy.com)

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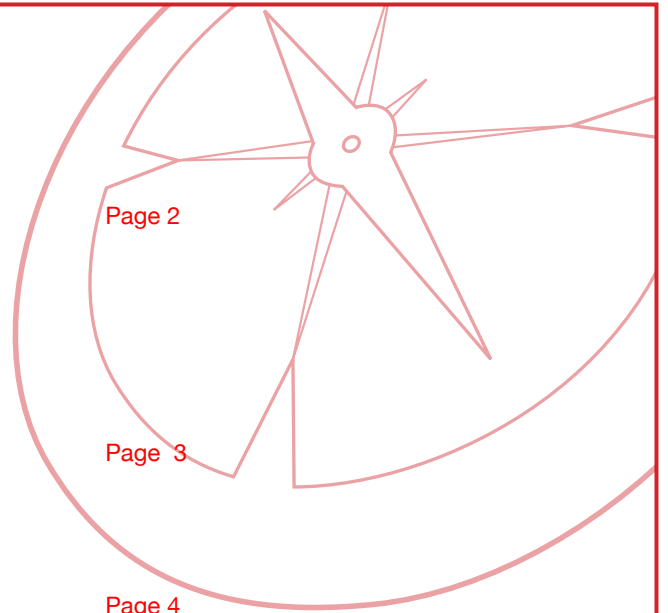
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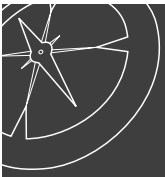
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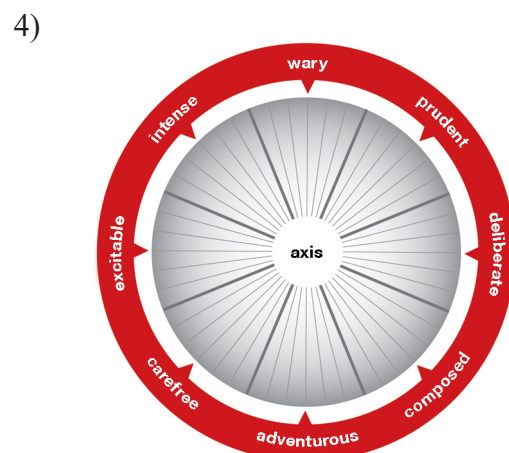
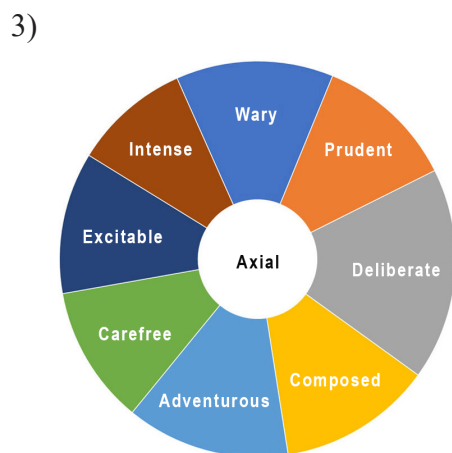
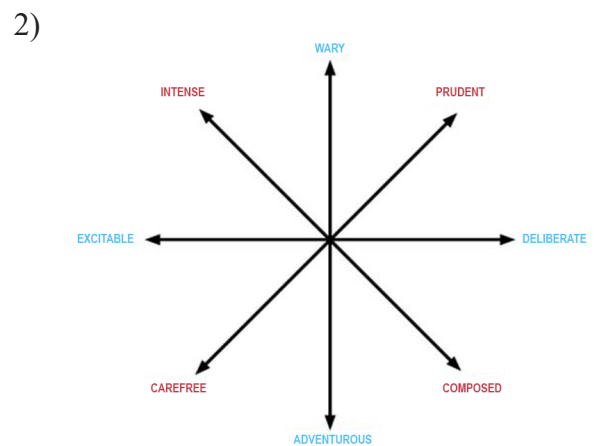
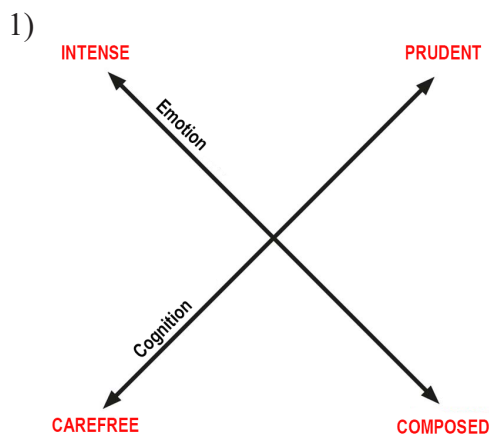




# Introduction

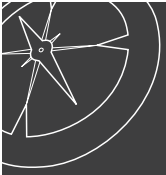
## Understanding this Report

Risk Type characteristics are shaped by two features of human nature; Emotion and Cognition. Emotion is concerned with your feelings and intuitive responses; your reaction to threat, insecurity or loss. Cognition is about your 'need to know'; the thinking and reasoning processes used to reduce ambiguity and uncertainty and to make sense of your world. Natural variations in Cognition and in Emotion are reflected in individual differences in risk disposition. Your own position on the Risk Type Compass reflects the interaction between these two neurological systems. To facilitate interpretation and communication, the continuously incremented 360° spectrum of the Risk Type Compass is segmented into eight Risk Types.



The two axes each represent one of the neurological systems that contribute to decision making; Emotion and Cognition (1). These scales and the dynamic interaction between them generate eight Risk Types and give them their distinctive and recognisable character (2). The prevalence of Risk Types is remarkably even (3). Scores on the Emotion and Cognition scales position each individual within the compass. The Axial group (10% of the population) have a balanced risk perspective and are effectively neutral in terms of Risk Type influence (4).

Understanding the world of risk is extremely challenging – even to risk experts and professionals. Each Risk Type navigates this complexity using their own internal compass; viewing the world of risk from a different, but often complementary, perspective. This report will assist you in developing a confident, honest self-awareness about the ways you perceive and react to risk and the advantages and limitations implied by your Risk Type. Your unique risk dispositions exert a persistent influence on the decisions you make; a critical factor in your effectiveness and your success. Self-awareness enables personal responsibility and effectiveness in managing those risk dispositions.



# Introduction

## Risk Type Definitions

### The Spectrum of Risk Types

#### The Spectrum of Risk Types

**Wary:** Shrewd, vigilant, controlling

Ultra sensitive about vulnerability and exposure to risk in any situation, they are zealous about eliminating uncertainty and fervently seek to establish order and control events.

**Intense:** Apprehensive, risk aware, ardent

They invest enthusiastically in people and projects but are alert to the prospect of things going wrong. Feeling strongly about disappointment, they don't make the same mistake twice.

**Prudent:** Systematic, orthodox, detailed

Their primary concern is to establish clarity and order in objectives and processes. They adopt a systematic and methodical approach and seek to eliminate all ambiguity.

**Excitable:** Enthusiastic, anxious, committed

Decisions are fueled by enthusiasm for exciting ideas and opportunities but tempered by sensitive risk antennae. They may wrestle over decisions but will go in deep once committed.

**Axial:** Balanced, proportionate, conventional

Conservative and equitable, their central position allows a uniquely balanced view and appreciation of the other Risk Type extremes; potentially a mediating influence in any group.

**Deliberate:** Analytical, investigative, calm, business-like

Calm, calculated and sure-footed, they are not easily unnerved, but they test the ground thoroughly and like to do things 'by the book'. They like to plan ahead and be well prepared.

**Carefree:** Audacious, curious, unconventional

They see opportunity before risk and relish the adrenaline of the on-the-fly decision making required in fast moving situations and at times of urgency or change.

**Composed:** Calm, resilient, optimistic

Strangers to anxiety and dispassionate in their decision making, they deal well with stress and will be a steadying and reassuring influence through challenging times.

**Adventurous:** Intrepid, enterprising, undaunted

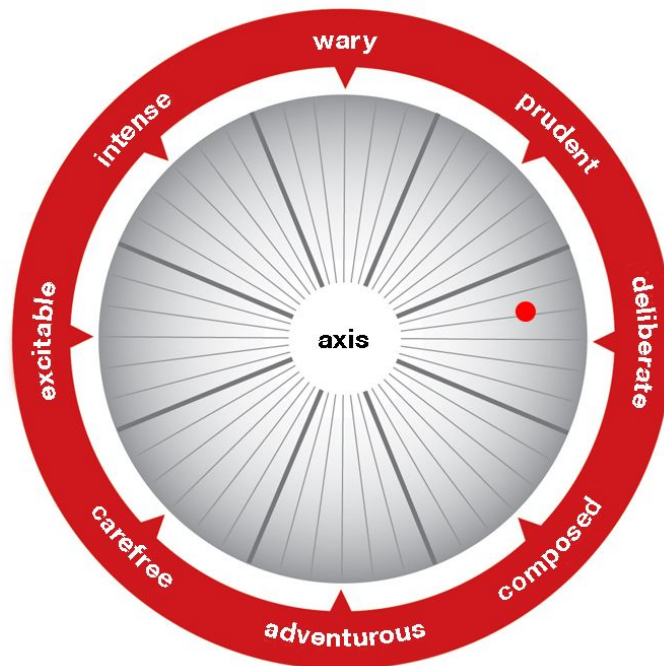
Fearless and confident, they enjoy the excitement of breaking new ground and reaching for ambitious objectives. They will be frustrated by resistance and keen to take things forward.

### Your Risk Type: Deliberate

At the root of this Risk Type is a high level of calm self-confidence combined with detailed preparation and planning. The most extreme examples are calm, cautious and coolheaded. Although not afraid of risk, they work to eliminate uncertainty through thorough planning, attention to detail and by considering the options with painstaking care. At a more general level, this type will be self-assured and even-tempered. However, because they are highly organised, compliant and well informed about what is going on, they are unlikely to walk into anything unprepared. Any aversion to risk will be practical rather than emotional, a desire to do things in a balanced, sensible and systematic way. This type is not unnerved by radical or extreme proposals, but evaluates them precisely before giving their view. Neither anxious and emotional, nor spontaneous and impulsive, the Deliberate Type is calculated and sure-footed.

Risk Type descriptions are informed generalisations based on decades of personality research and experienced profile interpretation. While the essence of a type description will be accurate for the majority of those falling into that group, individuals will vary in particular details and in the degree to which type characteristics dominate their overall persona.

The summary above lays the foundation for more a detailed understanding enabled by the pages ahead. The following pages will help you to consider your fit with this Risk Type.



### How strongly do you reflect your Risk Type?

The marker (•) denotes which of the 8 Risk Types best fits your disposition towards risk. The nearer it is to the outside edge, the more accurate that type description will be for you. For those nearer the centre, their Risk Type will colour their disposition towards risk, but not so intensely. The Risk Type Compass™ is a continuous spectrum, with each type sharing some characteristics with its neighbours and with facing types being opposites. This assessment identifies you as a very strong example of the Deliberate Risk Type. Your marker falls close to a type boundary, so it will also be worth reading the neighbouring type description.

Any personality characteristic will have its advantages and its disadvantages, depending on the situation. What works for someone in one context may work against them in another. This page highlights some of the most common benefits and limitations associated with your position on the Risk Type Compass®. The bullet points below will be most characteristic of the more extreme Risk Types - those positioned nearest to the outer edge. Those closer to the Axis will be less influenced by these points. Those falling within the Axis centre circle will be neutral in respect of Risk Type characteristics but there will be particular benefits as well as disadvantages associated with this central position.

### Upside tendencies of this Risk Type

The following points highlight the potential benefits for people of this Risk Type:

- The approach of this Risk Type is calm, logical and systematic
- They are able to minimise emotion in their decision making
- They support their ideas and proposals with facts and figures
- Determined to get back on track, they get over failures quickly
- Straightforward to deal with, they don't take things personally
- They clarify questions systematically and research answers in detail
- Confident in times of uncertainty, they remain level-headed
- They don't dwell on regrets or past decisions that cannot be changed
- Typically upbeat, even under stress they remain optimistic
- Their decisions are guided by logic, reason and informed opinion

### Downside tendencies of this Risk Type

The following points highlight the potential disadvantages for people of this Risk Type:

- This Risk Type may be so confident that they seem inflexible
- Being procedural and task focused, they may miss opportunities
- Their careful adherence to procedures can delay decision making
- Focus on the detail may distract them from more fundamental issues
- Their calm, rational and methodical approach may seem unfeeling
- Logical reasoning may not work well with personal or creative challenges
- Respect for convention and tradition may bias their preferences
- Not disturbed by criticism, they may not take it seriously enough
- They are unlikely to be excited by radical ideas or new opportunities
- They may find changes of routine or procedure annoying

The following may also help you to understand your position on the Risk Type Compass® :

### Opposite Type: Excitable

At the root of this Risk Type are impulsivity and an attraction to risk but distress if things go wrong. This Type tend to be passionate and to vary in their moods between excited enthusiasm and pessimistic negativity. Such people are likely to respond emotionally to events and react strongly to disappointment or the unexpected. Depending on the mood of the moment, they may enjoy the spontaneity of making unplanned decisions. Not being planful or well-organised, such people may not take the trouble to seek comprehensive information before embracing a new opportunity.

### Neighbouring Type: Prudent

At the root of this Risk Type is a high level of self-control and detailed planning. This type is organised, systematic, and conforming. Conservative and conventional in their approach, such people prefer continuity to variety and are most comfortable operating within established and familiar procedures. They like change to be gradual and evolutionary rather than radical. Generally very cautious and suspicious of any new ventures, they may find reassurance in sticking with what they know.

### Your most prominent characteristics:

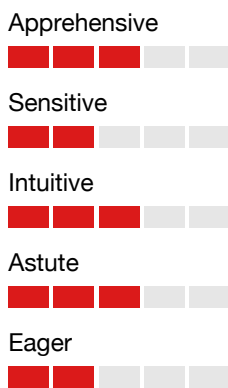
The following points identify the most distinct characteristics for you, as defined by your questionnaire responses. They may help you to moderate or elaborate your Risk Type description:

- You have a systematic approach, preferring to plan things carefully before you act.
- You seem compliant; someone who will respect rules, regulations and authority.
- You are conciliatory, prepared to compromise for the sake of group harmony.
- You appear disinclined to get involved in extreme or risky activities.
- You seem to be a cautious, careful person who likes to minimise exposure to risk.
- You are not easily fazed by events and will generally take things in your stride.
- You are unlikely to be resentful or to dwell on past disappointments.
- You are even-tempered and have belief in your own worth.

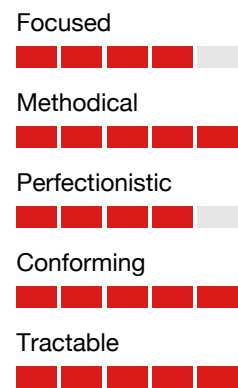
### Subtheme Analysis

RTC subthemes provide an additional level of interpretation of any RTC profile. Emphatic examples of a Risk Type are placed close to the outer edge of the compass. Closer to the Axis, it becomes increasingly likely that items from a wider range of subthemes will have been endorsed. This adds important detail to Risk Type interpretation. In the diagram, four groups of subthemes are positioned according to their influence on Risk Type designation. The number of 'bricks' indicates how you responded to items within each sub-theme.

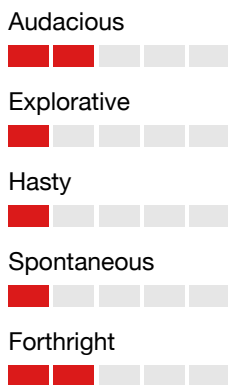
#### EMOTIONAL



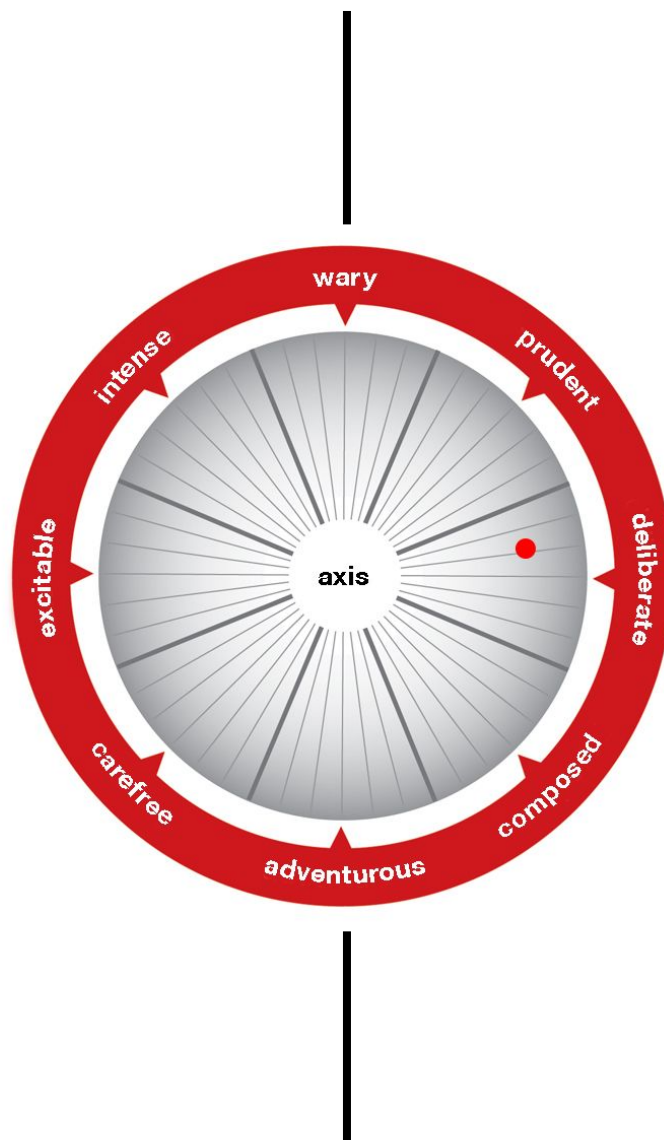
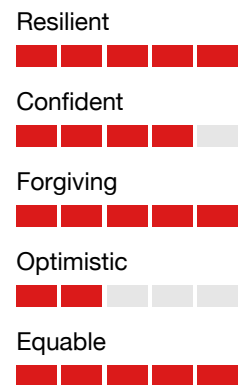
#### MEASURED



#### DARING



#### CALM



#### Important:

This analysis adds important detail and nuance to Risk Type interpretations. However, it is important not to over-interpret scores that are based on a small number of items. The primary role of subthemes is to contribute to Risk Type designation; this additional interpretation should be regarded as supplementary and qualitative.



### Subtheme Interpretation

#### EMOTIONAL FACTOR

**Apprehensive:**

Tends to worry about things and to dwell on past misfortunes.

**Sensitive:**

Emotionally reactive and influenced by the emotions of others.

**Intuitive:**

Inclined to make decisions based on feelings and intuition.

**Astute:**

Doubtful of others and wary about their motives and intentions.

**Eager:**

Easily irritated by delays or interruptions that impede immediate intentions.

#### MEASURED FACTOR

**Focused:**

Purposeful, goal-driven and not easily deterred from objectives.

**Methodical:**

Plans ahead carefully adopting an organised and systematic approach.

**Perfectionistic:**

Meticulous, detailed, has exceptionally high standards.

**Conforming:**

Abides by rules, respects superiors and the status quo.

**Tractable:**

Considerate of alternative viewpoints, accommodates other opinions, seeks consensus.

#### DARING FACTOR

**Audacious:**

Welcomes change, actively seeks variety and new ventures.

**Explorative:**

Curious, seeks novelty, thrills and stimulation, enjoys experience for its own sake.

**Hasty:**

Pushes the limits, tries things on impulse, not always thinking them through.

**Spontaneous:**

Quick-witted, instinctive and makes decisions 'on the fly'.

**Forthright:**

Provocative, uninhibited, welcomes strong debate.

#### CALM FACTOR

**Resilient:**

Tenacious, not easily discouraged, takes feedback positively.

**Confident:**

Self-assured, poised and projects an image of competence and positivity.

**Forgiving:**

Doesn't harbour resentment, gets over incidents and moves on quickly.

**Optimistic:**

Displays an upbeat and positive mindset, turning problems into opportunities.

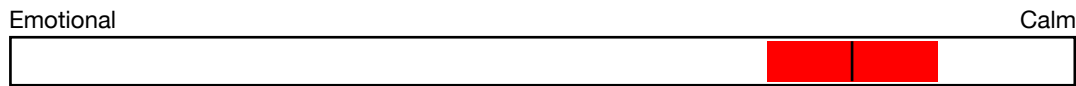
**Equable:**

Steady, level-headed, consistent and predictable in their mood.

The graphics below describe your position on the two bipolar personality scales, the Risk Stability Index and the Risk Tolerance Index

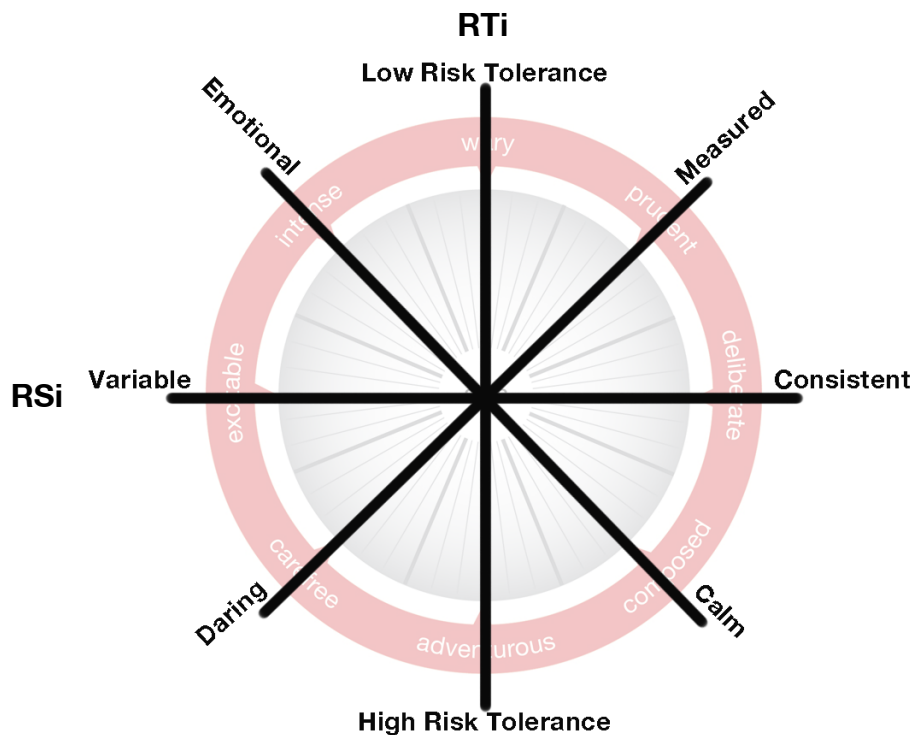
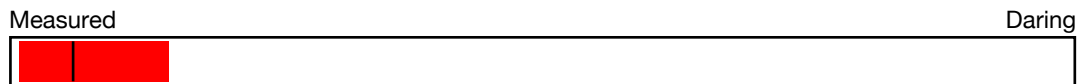
### The Emotional:Calm Scale

This Scale represents your Emotional sensitivity to Risk. Emotion is concerned with your feelings and intuitive responses; your reaction to threat, insecurity or loss.



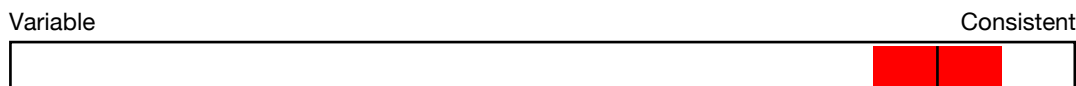
### The Measured:Daring Scale

This scale represents your Cognitive approach in terms of the desire to fully understand the issues, situation or implications of any decisions you will be making.



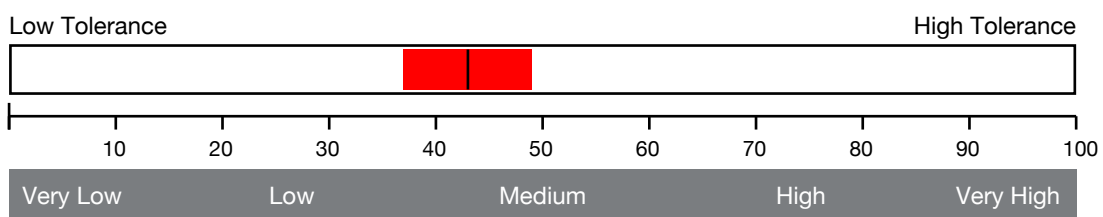
### Risk Stability Index (RSi)

The RSi is incremented horizontally across the centre of the compass. It reflects the tension between the Emotional and Cognitive components of your profile. Lower RSi scores suggest a greater degree of variability in decision making. Higher RSi scores suggest greater consistency and predictability.



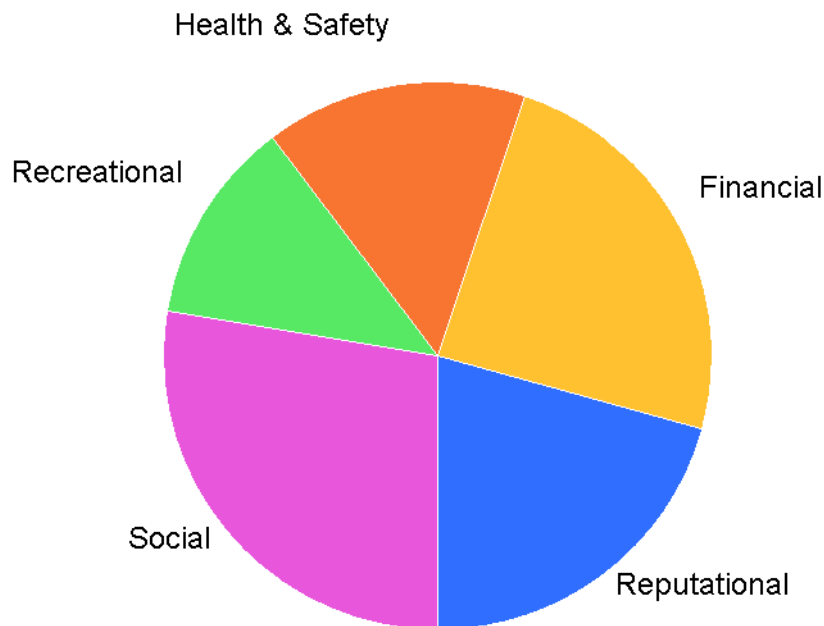
### Risk Tolerance Index (RTi)

The RTi is incremented along a line from top to bottom of the compass. Lower RTi scores suggest lower risk tolerance and greater sensitivity to risk and uncertainty. Higher RTi scores suggest a comfort zone that embraces higher levels of risk and uncertainty.



### RISK COMFORT ZONE

The size of the segments in the graphic represent your comfort with taking risks in each domain, at this point in time. Risk perception is always subjective and we continually recalibrate it in line with our experience, exposure and developing skills. Events are most challenging when new or unexpected. We extend our capacity for risk taking as we 'master' the challenges and uncertainties in particular domains. Although your risk dispositions remain stable over time, in effect, familiarity extends your 'comfort zone' and your competence.



#### Key:

Financial: Confidence in making financial decisions and investment choices.

Reputational: Tolerant about behaviours that may offend others' sense of propriety.

Social: Comfortable opening conversations, being in the limelight and addressing groups.

Recreational: Readiness to pursue challenging and potentially dangerous activities.

Health & Safety: Inattentive to matters that may impact on health or wellbeing.

### Your Risk Attitude profile

These results suggest that your Risk Attitude will vary somewhat, depending on the situation and the circumstances. It may be that you are happier to take a bit more risk in areas where you have some experience and expertise, or in situations that are not critical in any way.

Of the five areas where Risk Attitude has been assessed, the Social area is the one in which your attitude will most influence the risks you are prepared to take. In social situations you may therefore be prepared to be more flexible and risk-taking than suggested by your Risk Type.

The area where your attitude seems to be most cautious and conservative is Recreational Risk.

<b>Summary for: Sample Report</b>	
<b>Risk Type: Deliberate (strong)</b>	
<b>Attitude Variation: Medium</b>	
<b>RTi: 43</b>	<b>RSi: 87</b>
<b>Comfort Zone: Medium Risk</b>	
The responses to the items on the Risk Type Compass® Consistency Scale indicate that the profile is valid and interpretable.	
RTC Global Norm 3.0.0	